



# international FUND

Award for Excellence in Absolute Return Strategies - France



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Eiffel Investment Group is an alternative asset manager specialized in absolute return strategies. Fabrice Dumonteil provides us with an overview of both the firm and the European investment market.

Eiffel Investment Group is an independent group, owned by the team alongside former Louis Dreyfus group Chairman and CEO Jacques Veyrat (the company started end 2008 as an asset management division of the Louis Dreyfus group and spun-off mid-2011).

The group and its principals have invested €100 million in the funds managed by Eiffel Investment Group, ensuring a very strong alignment of interests with investors and a constant focus on risk management.

Our clients are predominantly large, sophisticated institutional investors and the firm currently has over €500 million euros in assets under management, which are invested in credit assets, primarily of European corporates, through public and private markets.

Eiffel Investment Group relies on a fundamental, research-intensive, investment approach to identify attractive alpha generating investment opportunities. As such our strategy is to provide smart strategies for a low growth and low rate environment. We rely on superior research with in-depth sector expertise and “first hand” research on companies to do so, as well as efficient risk management.

As a leading Europe based Investment Group we are in a unique position to review the investment market in that region. Despite the low yield environment surrounding credit markets, we are convinced that Europe still has a lot of potential for smart investors and that a lot of value remains in smaller, below-radar situations.

A lot of credit funds active in Europe do either distressed or structured credit, or are pockets of a larger global credit fund. We believe that our more nimble and opportunistic approach is adapted to the secular deleveraging by European banks and the ensuing changes of the European credit market provides interesting absolute and relative value opportunities.

We hold a concentrated book of core positions that are catalyst driven, so as to capture idiosyncratic opportunities, as un-correlated as possible of market conditions. Capitalizing on our local team knowledge and expertise, we aim to capture “second tier” opportunities that may be outside the radar screen of other credit funds.

The firm is constantly looking at new strategies that match our skillset and strengths and we added new talents to the team in 2015 so that moving forward, we are able to better serve our clients. We believe that the disin-termediation of the funding of the European economy provides a very strong tailwind for our public and private debt activities. We are in constant dialogue with our large clients –which we view as partners- to provide them with investment solutions that fit their strategy and their need for yield in this low rates environment.